

# Commercial Drivers\* in NWDB Regions

\*Job titles used in government data sources are slightly different from the one you've chosen. This report uses data from the closest matching official classifications (listed below) as a proxy for Commercial Drivers data.

Heavy and Tractor-Trailer Truck Drivers

Northeastern Workforce Development Board



512 South Church Street  
Hertford, North Carolina 27944

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## What is Lightcast Data?

Lightcast data is a hybrid dataset derived from official government sources such as the US Census Bureau, Bureau of Economic Analysis, and Bureau of Labor Statistics. Leveraging the unique strengths of each source, our data modeling team creates an authoritative dataset that captures more than 99% of all workers in the United States. This core offering is then enriched with data from online social profiles, resumés, and job postings to give you a complete view of the workforce.

Lightcast data is frequently cited in major publications such as *The Atlantic*, *Forbes*, *Harvard Business Review*, *The New York Times*, *The Wall Street Journal*, and *USA Today*.



# Report Parameters

## 1 Job Title

Commercial Drivers

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## 10 Counties

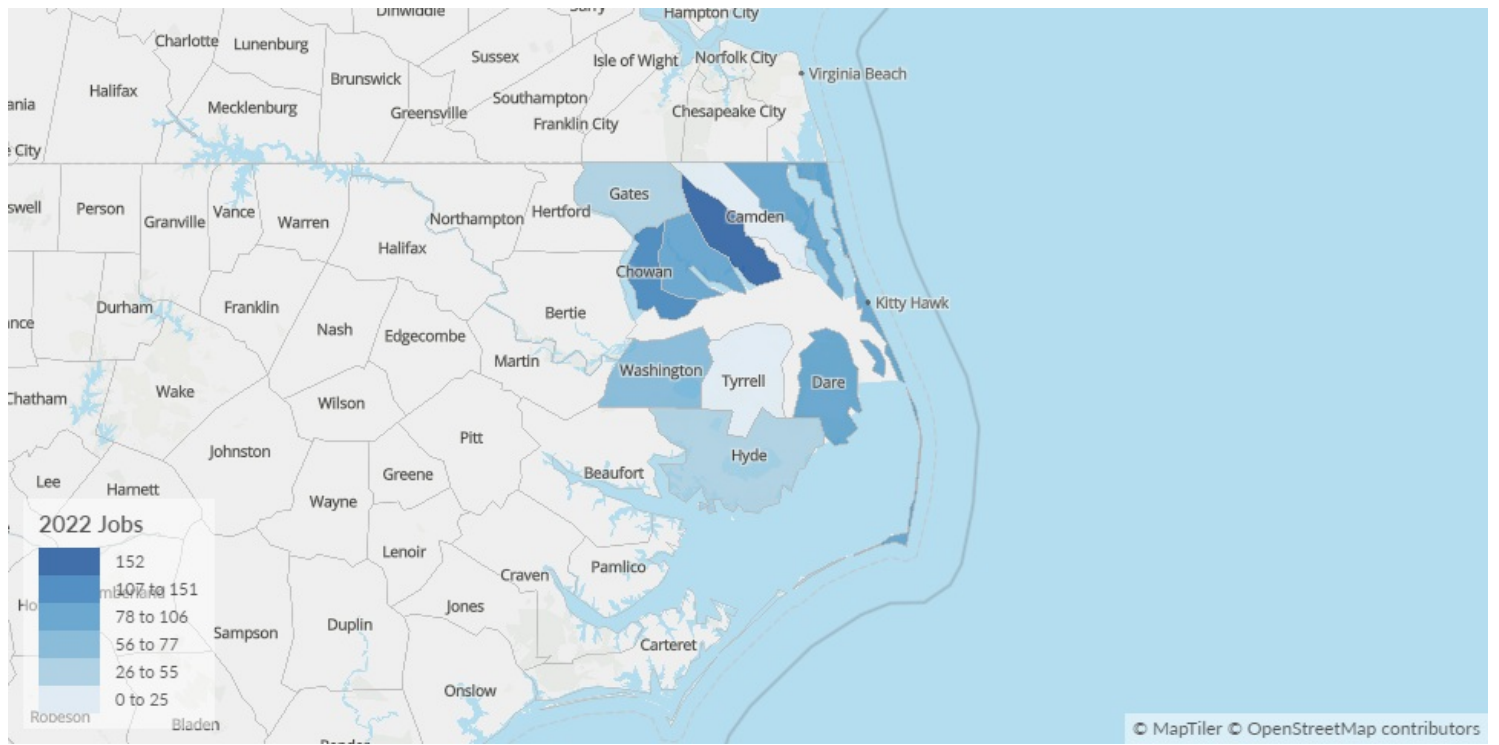
37029	Camden County, NC	37095	Hyde County, NC
37041	Chowan County, NC	37139	Pasquotank County, NC
37053	Currituck County, NC	37143	Perquimans County, NC
37055	Dare County, NC	37177	Tyrrell County, NC
37073	Gates County, NC	37187	Washington County, NC

## Class of Worker

QCEW Employees

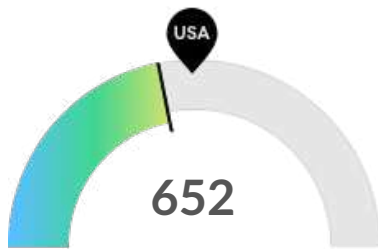
The information in this report pertains to the chosen job title and geographical areas.

# Workforce Map



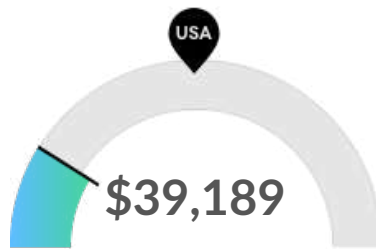
## Executive Summary

### Light Hiring Competition Over a Thin Supply of Regional Talent



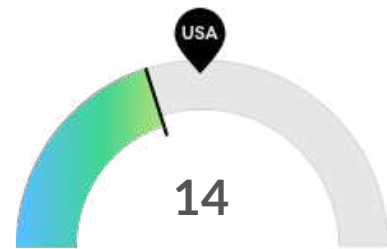
**Supply (Jobs)**

Your area is not a hotspot for this kind of talent. The national average for an area this size is 785\* employees, while there are 652 here.



**Compensation**

The cost for talent is low in your area. The national median salary for Commercial Drivers is \$48,318, while you'll pay \$39,189 here.



**Demand (Job Postings)**

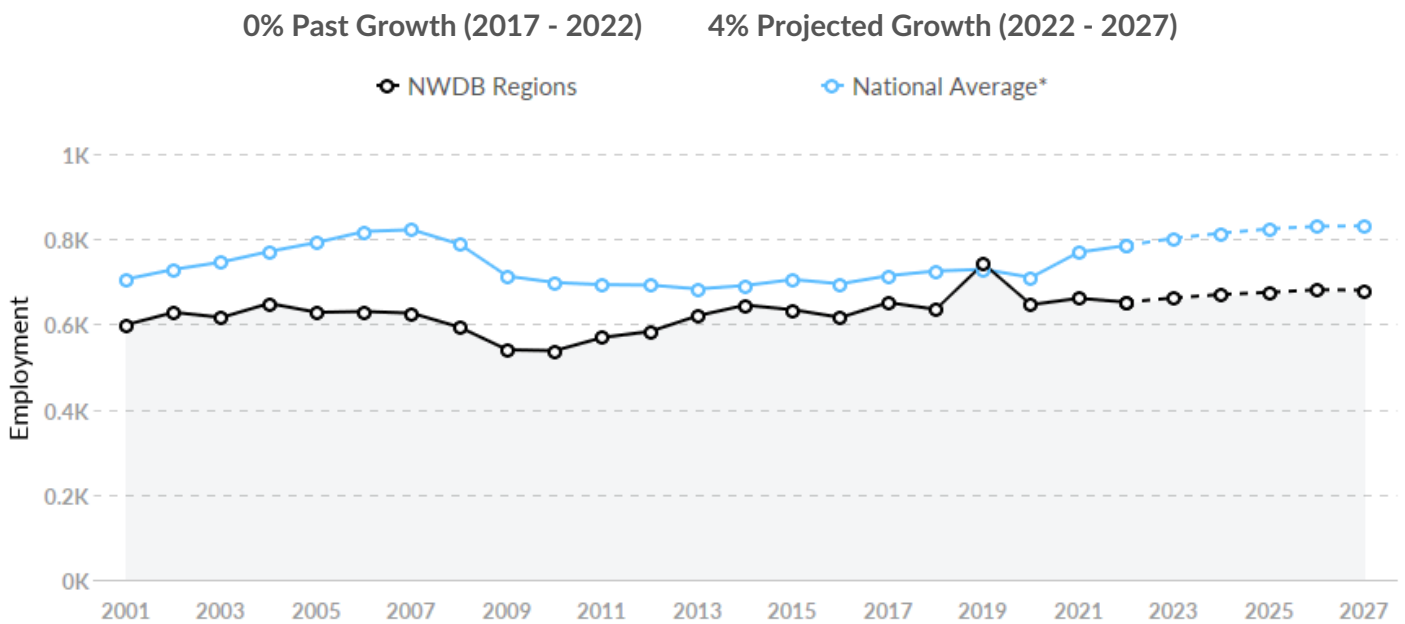
Competition from online job postings is low in your area. The national average for an area this size is 19\* job postings/mo, while there are 14 here.

\*National average values are derived by taking the national value for Commercial Drivers and scaling it down to account for the difference in overall workforce size between the nation and your area. In other words, the values represent the national average adjusted for region size.

# Supply (Jobs)

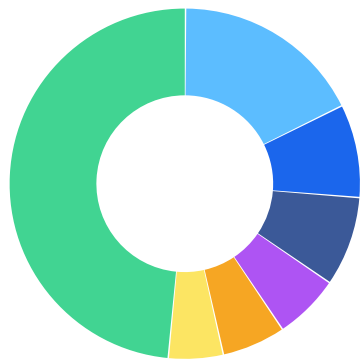
## Supply Is Lower Than the National Average








The regional vs. national average employment helps you understand if the supply of Commercial Drivers is a strength or weakness for your area, and how it is changing relative to the nation. An average area of this size would have 785\* employees, while there are 652 here. This lower than expected supply may make it more difficult to find candidates. The gap between expected and actual employment is expected to increase over the next 5 years.



\*National average values are derived by taking the national value for Commercial Drivers and scaling it down to account for the difference in overall workforce size between the nation and your area. In other words, the values represent the national average adjusted for region size.

## Most Jobs are Found in the General Freight Trucking Industry Sector

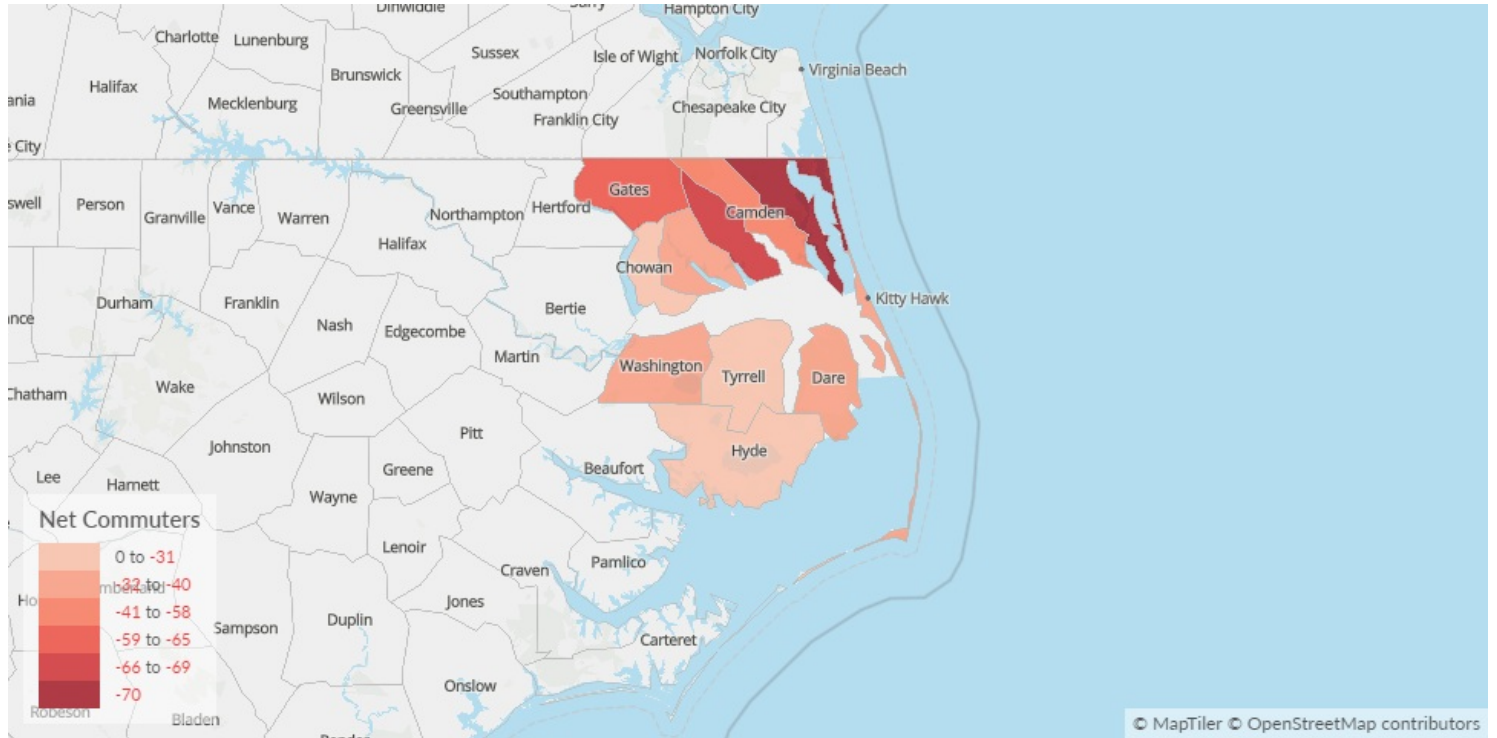


Industry	% of Occupation in Industry (2022)
 General Freight Trucking	17.6%
 Grocery and Related Product Merchant Wholesalers	8.6%
 Specialized Freight Trucking	8.3%
 Miscellaneous Nondurable Goods Merchant Wholesalers	6.1%
 Other Specialty Trade Contractors	5.9%
 Logging	5.1%
 Other	48.6%



## Place of Work vs Place of Residence

Understanding where talent in the region currently works compared to where talent lives can help you optimize site decisions.



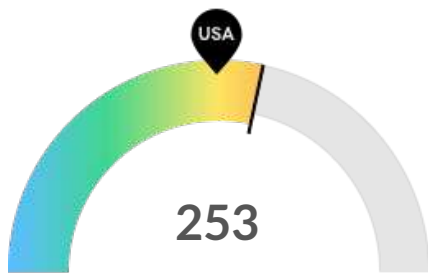
### Where Talent Works

County	Name	2022 Employment
37139	Pasquotank County, NC	152
37041	Chowan County, NC	107
37055	Dare County, NC	84
37053	Currituck County, NC	82
37143	Perquimans County, NC	78

### Where Talent Lives

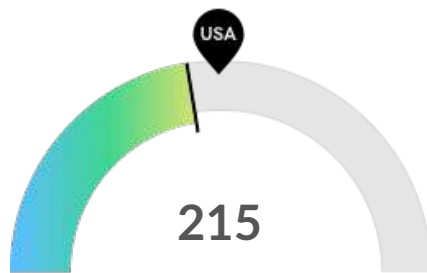
County	Name	2022 Workers
37139	Pasquotank County, NC	218
37053	Currituck County, NC	152
37055	Dare County, NC	119
37041	Chowan County, NC	115
37143	Perquimans County, NC	110

## Retirement Risk Is High, While Overall Diversity Is About Average



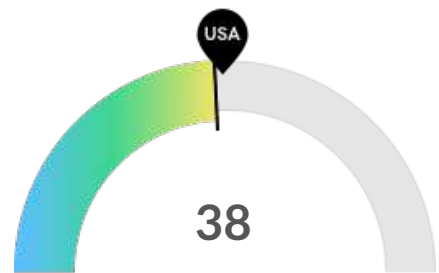
**Retiring Soon**

Retirement risk is high in your area. The national average for an area this size is 209\* employees 55 or older, while there are 253 here.



**Racial Diversity**

Racial diversity is low in your area. The national average for an area this size is 250\* racially diverse employees, while there are 215 here.



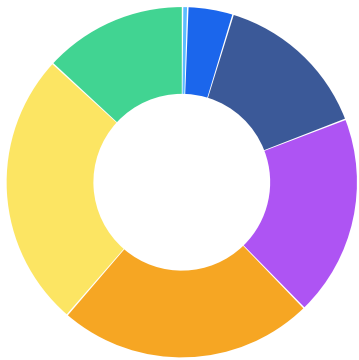
**Gender Diversity**

Gender diversity is about average in your area. The national average for an area this size is 39\* female employees, while there are 38 here.

\*National average values are derived by taking the national value for Commercial Drivers and scaling it down to account for the difference in overall workforce size between the nation and your area. In other words, the values represent the national average adjusted for region size.

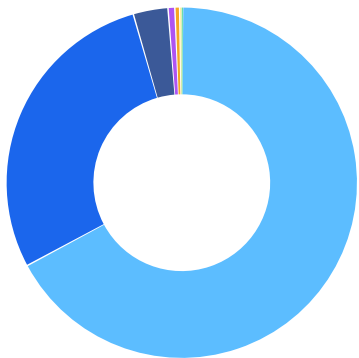
## Demographic Details

### Occupation Age Breakdown



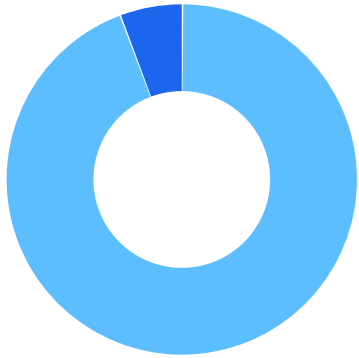
	% of Jobs	Jobs
14-18	0.5%	3
19-24	4.2%	27
25-34	14.4%	94
35-44	18.6%	121
45-54	23.6%	154
55-64	25.5%	166
65+	13.2%	86

### Occupation Race/Ethnicity Breakdown



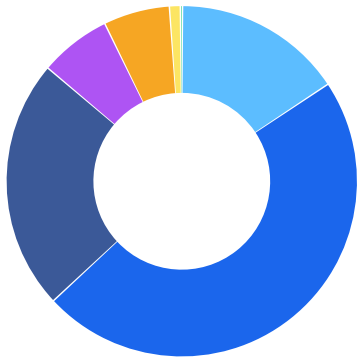
	% of Jobs	Jobs
White	67.1%	438
Black or African American	28.4%	185
Hispanic or Latino	3.2%	21
Two or More Races	0.6%	4
American Indian or Alaska Native	0.4%	3
Asian	0.2%	1
Native Hawaiian or Other Pacific Islander	0.0%	0

## Occupation Gender Breakdown



	% of Jobs	Jobs
Males	94.2%	614
Females	5.8%	38

## National Educational Attainment

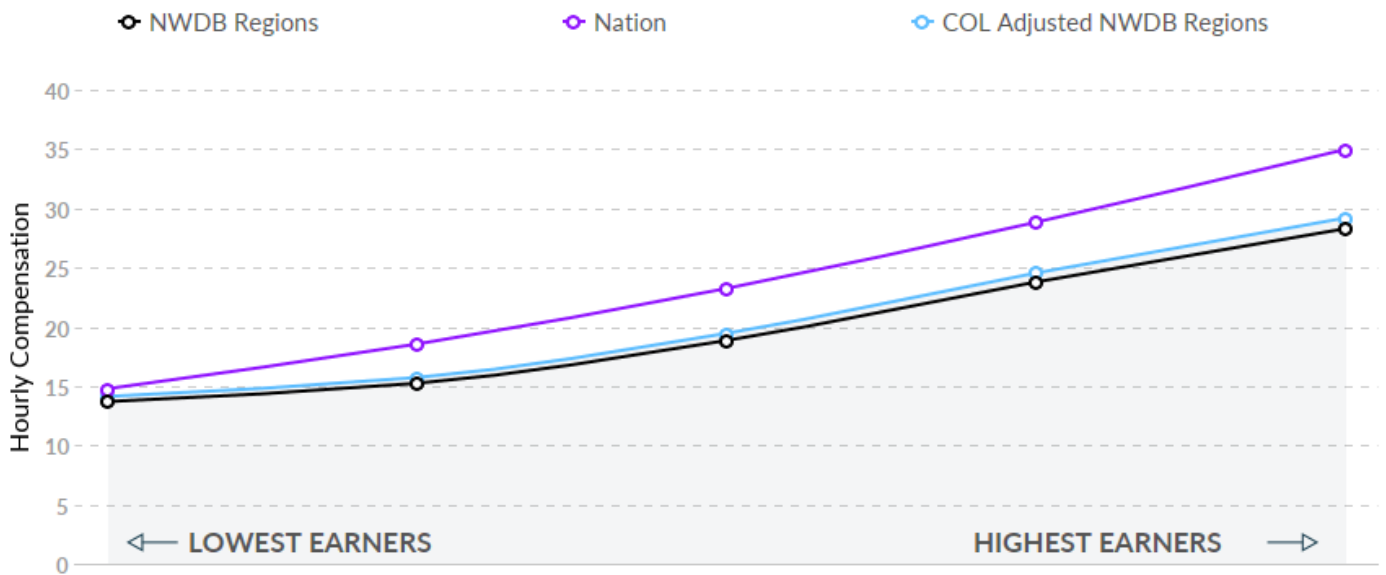


	% of Jobs
Less than high school diploma	15.6%
High school diploma or equivalent	47.4%
Some college, no degree	23.1%
Associate's degree	6.6%
Bachelor's degree	6.1%
Master's degree	1.0%
Doctoral or professional degree	0.2%

# Compensation

## Talent Is 19% Cheaper, While the Cost of Living May Make Attraction Difficult

In 2021, the median compensation for Commercial Drivers in your area is \$18.84/hr. Based on the national median wage of \$23.23/hr for this position, this means you will spend about 19% less to employ Commercial Drivers here. However, their actual purchasing power will be 16% less than the national median when we adjust for regional cost of living (which is 3% lower than average). This may make it harder to attract talent to the region at this price.



# Demand



## 65 Employers Competing

All employers in the region who posted for this job over the last 12 months.



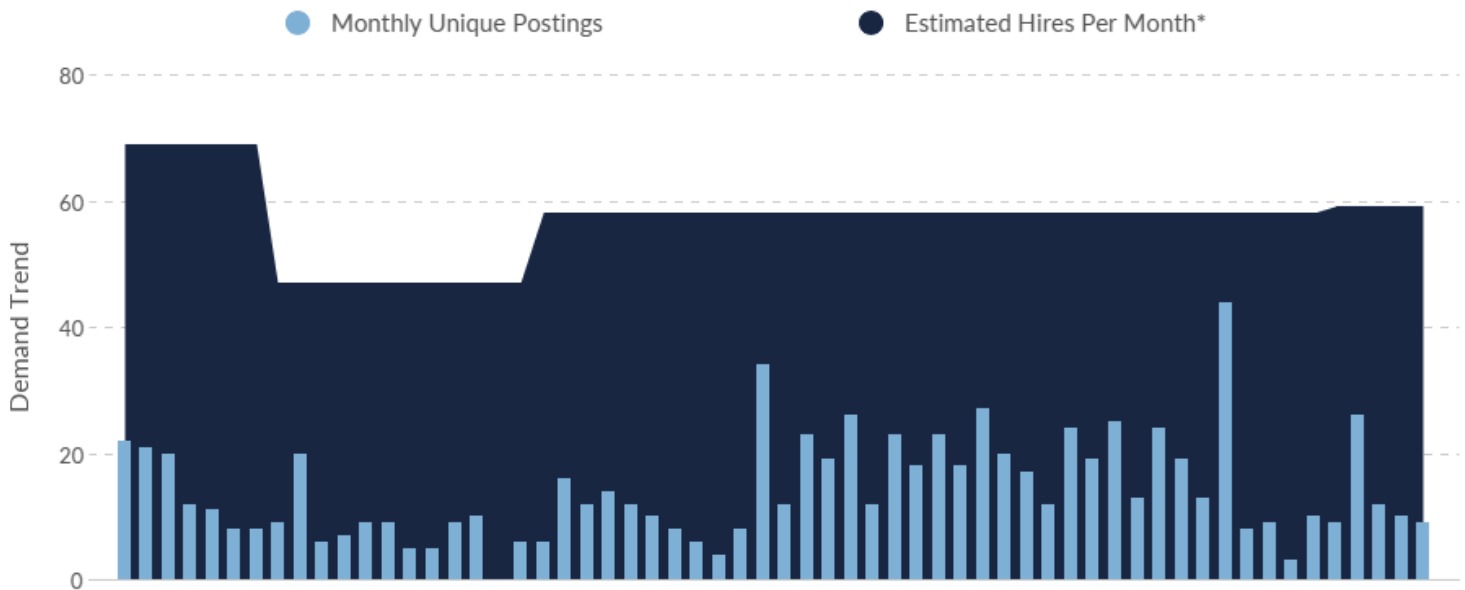
## 172 Unique Job Postings

The number of unique postings for this job over the last 12 months.



## 28 Day Median Duration

Posting duration is 1 day shorter than what's typical in the region.



Occupation	Avg Monthly Postings (Jun 2022 - May 2023)	Avg Monthly Hires (Jun 2022 - May 2023)
Heavy and Tractor-Trailer Truck Drivers	14	58

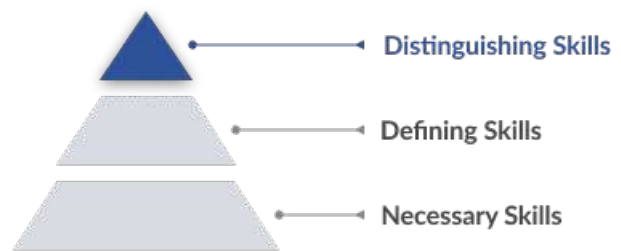
\*A hire is reported by the Quarterly Workforce Indicators when an individual's Social Security Number appears on a company's payroll and was not there the quarter before. Lightcast hires are calculated using a combination of Lightcast jobs data, information on separation rates from the Bureau of Labor Statistics (BLS), and industry-based hires data from the Census Bureau.

Top Companies	Unique Postings
Stericycle	11
Performance Food Group	7
Barnhill Contracting Company	6
Carter Lumber	6
Exl Services Ltd	6

Top Job Titles	Unique Postings
CDL-A Truck Drivers	72
Drivers	8
Commercial Inspectors	7
Warehouse Delivery Drivers	7
Dump Truck Operators	5

## Top Distinguishing Skills by Demand

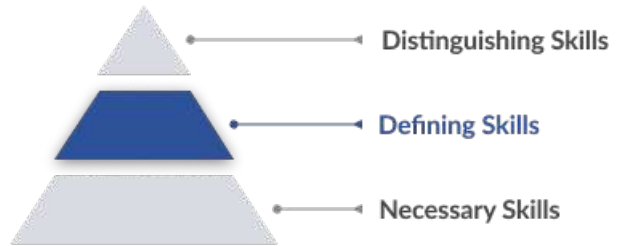
An occupation's Distinguishing Skills are the advanced skills that are called for occasionally. An employee with these skills is likely more specialized and able to differentiate themselves from others in the same role.



Skill	Salary Boosting	Job Postings Requesting
Flatbed Truck Operation		424
CDL Class B License		126
Hazmat Endorsement		80
Commercial Driving		71
Tanker Endorsement		68
Tanker And Hazmat Combo X Endorsement		56
Vehicle Inspection		36
Dry Van Truck Operation		18
Refrigerated Trucking		8

## Top Defining Skills by Demand

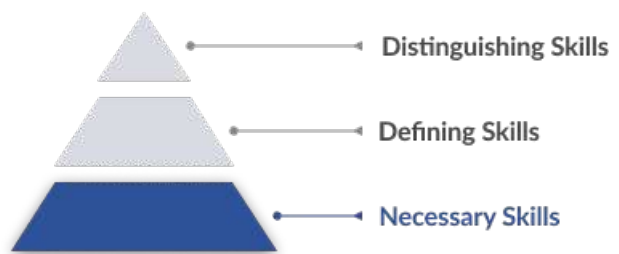
An occupation's Defining Skills represent the day-to-day tasks and responsibilities of the job. An employee needs these skills to qualify for and perform successfully in this occupation.



Skill	Salary Boosting	Job Postings Requesting
Truck Driving	✓	848
CDL Class A License	✗	759
Commercial Driver's License (CDL)	✗	467
Pre-Trip And Post-Trip Vehicle Inspections	✗	72

## Top Necessary Skills by Demand

An occupation's Necessary Skills are the specialized skills required for that job and relevant across other similar jobs. An employee needs these skills as building blocks to perform the more complex Defining Skills.



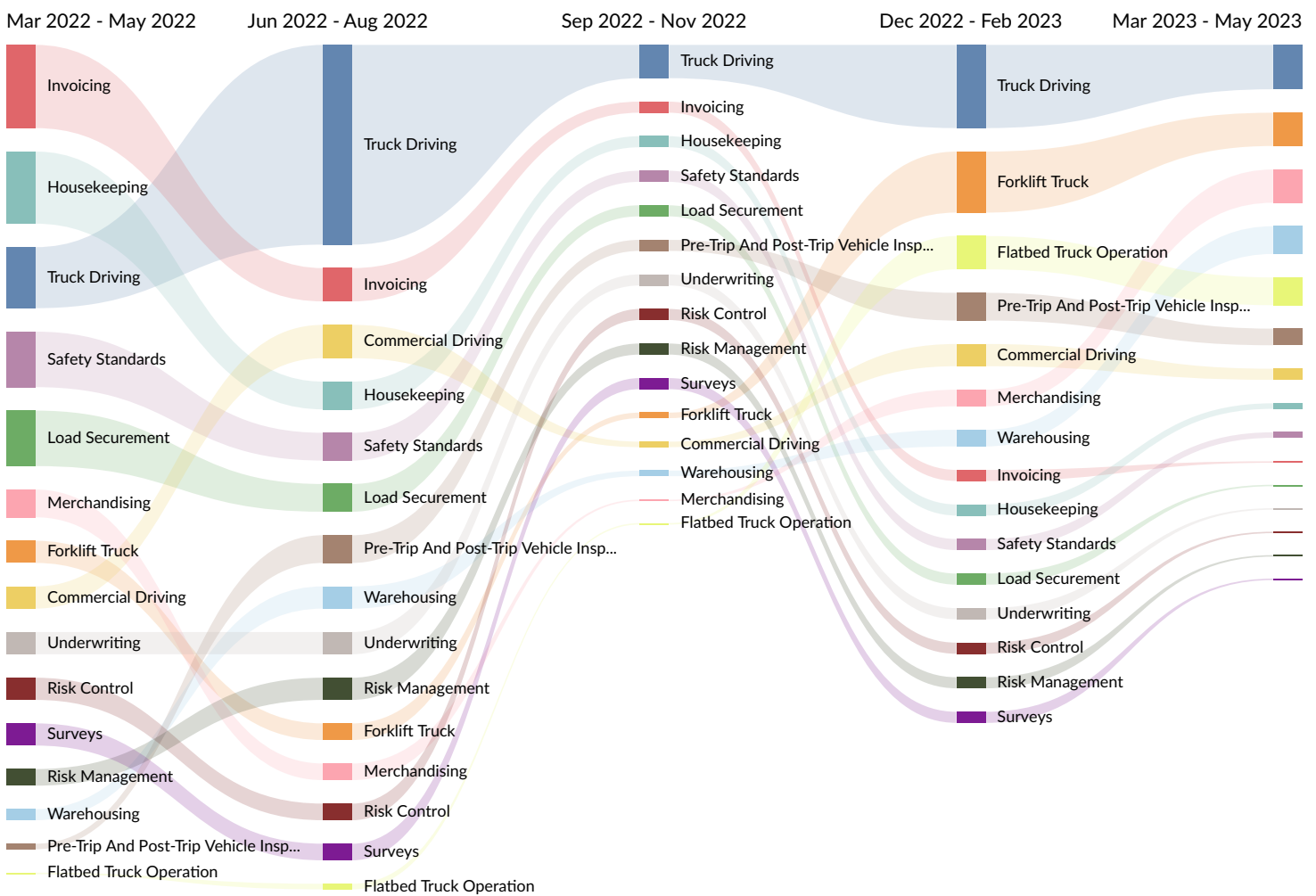
Skill	Salary Boosting	Job Postings Requesting
Valid Driver's License	✗	197
Warehousing	✗	59



# What skills are they posting for?

## Top 15 Skills for Heavy and Tractor-Trailer Truck Drivers by Quarter

Skills help us understand the direction an occupation is headed.



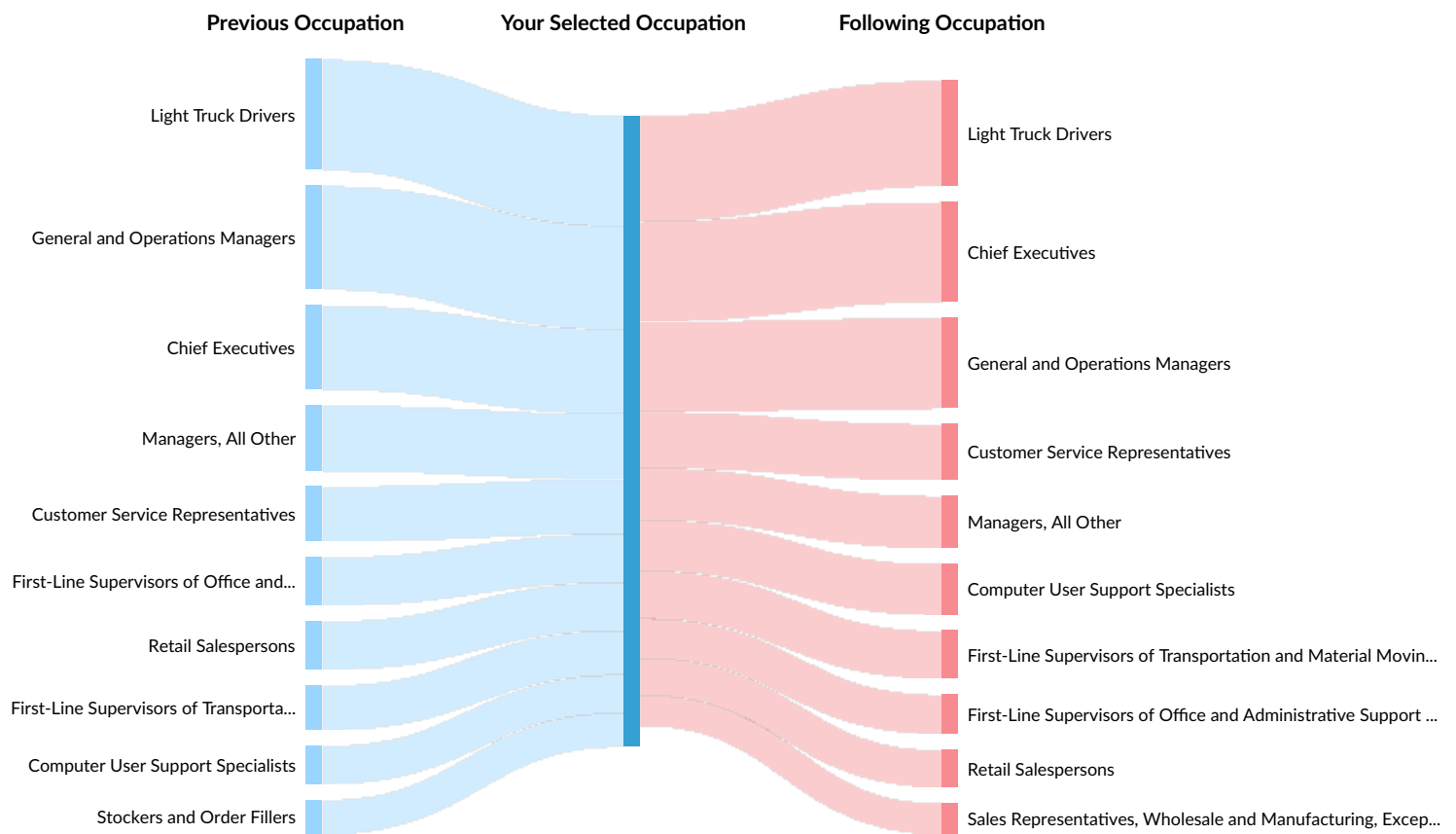
# Occupation Gain and Drain

## Occupation Gain and Drain

The table below analyzes the profiles of current and past people in your selected occupation. The left column shows job transitions from other occupations to your selected occupation. The right column shows job transitions from your selected occupation to other occupations.

Please note, results are only available at the national level and the 2 and 5 digit SOC level. Other SOC levels will be converted to 5-digit SOC. Also your selection has been limited to 100 occupations.

The following represents the job transitions of employees in your selected occupation in the United States:



Previous Occupations	Transitions
Light Truck Drivers	3,483
General and Operations Managers	3,255
Chief Executives	2,653

Previous Occupations	Transitions
Managers, All Other	2,059
Customer Service Representatives	1,725
First-Line Supervisors of Office and Administrative Support Workers	1,524
Retail Salespersons	1,521
First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1,395
Computer User Support Specialists	1,200
Stockers and Order Fillers	1,072
First-Line Supervisors of Production and Operating Workers	1,062
Laborers and Freight, Stock, and Material Movers, Hand	1,049
Sales Managers	1,034
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	912
Security Guards	855
Maintenance and Repair Workers, General	767
Marketing Managers	707
Transportation, Storage, and Distribution Managers	681
Postsecondary Teachers	660
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	655
Driver/Sales Workers	622
Bus Drivers, School	592
Business Operations Specialists, All Other	583
First-Line Supervisors of Mechanics, Installers, and Repairers	577
Cashiers	573
Waiters and Waitresses	544
Social and Human Service Assistants	539

Previous Occupations	Transitions
Operating Engineers and Other Construction Equipment Operators	519
Financial Managers	470
Industrial Truck and Tractor Operators	462
Taxi Drivers	444
First-Line Supervisors of Retail Sales Workers	443
First-Line Supervisors of Construction Trades and Extraction Workers	440
Automotive Service Technicians and Mechanics	428
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	409
Fast Food and Counter Workers	384
Human Resources Specialists	362
Coaches and Scouts	361
Market Research Analysts and Marketing Specialists	348
Real Estate Sales Agents	348
Training and Development Specialists	339
First-Line Supervisors of Food Preparation and Serving Workers	339
Home Health and Personal Care Aides	320
Network and Computer Systems Administrators	318
Insurance Sales Agents	317
Public Relations Specialists	316
Logisticians	314
Management Analysts	312
Project Management Specialists	306
Software Developers	291
Cooks, Restaurant	288

Previous Occupations	Transitions
Helpers--Production Workers	283
First-Line Supervisors of Police and Detectives	280
Inspectors, Testers, Sorters, Samplers, and Weighers	279
Food Service Managers	278
Dispatchers, Except Police, Fire, and Ambulance	271
Military-only occupations	262
Landscaping and Groundskeeping Workers	259
Sales and Related Workers, All Other	258
Computer Occupations, All Other	252
Construction Laborers	250
Bus and Truck Mechanics and Diesel Engine Specialists	246
Life, Physical, and Social Science Technicians, All Other	233
Teachers and Instructors, All Other	232
Bookkeeping, Accounting, and Auditing Clerks	232
Packaging and Filling Machine Operators and Tenders	232
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	230
Shipping, Receiving, and Inventory Clerks	230
Accountants and Auditors	229
Bus Drivers, Transit and Intercity	229
Registered Nurses	223
Computer and Information Systems Managers	218
Graphic Designers	217
Human Resources Managers	216
Executive Secretaries and Executive Administrative Assistants	214
Police and Sheriff's Patrol Officers	213

Previous Occupations	Transitions
Public Relations Managers	212
Mechanical Engineers	211
Telephone Operators	209
Chefs and Head Cooks	207
Miscellaneous Assemblers and Fabricators	203
Exercise Trainers and Group Fitness Instructors	202
Industrial Engineers	198
Teaching Assistants, Except Postsecondary	197
Producers and Directors	197
Recreation Workers	197
Secondary School Teachers, Except Special and Career/Technical Education	194
Service Unit Operators, Oil and Gas	192
Bartenders	190
Industrial Production Managers	188
Production Workers, All Other	187
Property, Real Estate, and Community Association Managers	182
Medical and Health Services Managers	182
Welders, Cutters, Solderers, and Brazers	179
Office Clerks, General	178
Hotel, Motel, and Resort Desk Clerks	176
Carpenters	173
Web Developers	172
Following Occupations	Transitions
Light Truck Drivers	3,328
Chief Executives	3,156

Following Occupations	Transitions
General and Operations Managers	2,845
Customer Service Representatives	1,762
Managers, All Other	1,638
Computer User Support Specialists	1,607
First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors	1,506
First-Line Supervisors of Office and Administrative Support Workers	1,242
Retail Salespersons	1,173
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	972
First-Line Supervisors of Production and Operating Workers	945
Sales Managers	891
Stockers and Order Fillers	864
Security Guards	822
Real Estate Sales Agents	808
Maintenance and Repair Workers, General	764
Laborers and Freight, Stock, and Material Movers, Hand	732
Transportation, Storage, and Distribution Managers	715
Postsecondary Teachers	713
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	709
Marketing Managers	669
Business Operations Specialists, All Other	666
Social and Human Service Assistants	562
Driver/Sales Workers	562
Operating Engineers and Other Construction Equipment Operators	545

Following Occupations	Transitions
Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	541
Human Resources Specialists	514
Software Developers	502
Taxi Drivers	476
First-Line Supervisors of Mechanics, Installers, and Repairers	474
Market Research Analysts and Marketing Specialists	461
Bus Drivers, School	433
Insurance Sales Agents	431
Dispatchers, Except Police, Fire, and Ambulance	423
Financial Managers	416
First-Line Supervisors of Construction Trades and Extraction Workers	414
Management Analysts	411
Automotive Service Technicians and Mechanics	384
Logisticians	370
Waiters and Waitresses	370
Public Relations Specialists	358
Cashiers	354
Coaches and Scouts	351
Project Management Specialists	349
Accountants and Auditors	311
Training and Development Specialists	310
Network and Computer Systems Administrators	303
Fast Food and Counter Workers	299
Sales and Related Workers, All Other	299
First-Line Supervisors of Retail Sales Workers	283



Following Occupations	Transitions
Life, Physical, and Social Science Technicians, All Other	280
Industrial Truck and Tractor Operators	280
Helpers--Production Workers	278
Home Health and Personal Care Aides	271
Registered Nurses	266
Inspectors, Testers, Sorters, Samplers, and Weighers	264
Teachers and Instructors, All Other	260
Securities, Commodities, and Financial Services Sales Agents	256
First-Line Supervisors of Food Preparation and Serving Workers	245
Mechanical Engineers	242
Computer Occupations, All Other	237
Bookkeeping, Accounting, and Auditing Clerks	237
Public Relations Managers	233
Web Developers	231
Teaching Assistants, Except Postsecondary	225
Executive Secretaries and Executive Administrative Assistants	220
Human Resources Managers	218
Demonstrators and Product Promoters	212
Graphic Designers	211
Information Security Analysts	209
Industrial Engineers	208
Occupational Health and Safety Specialists	203
Producers and Directors	203
Cooks, Restaurant	201
Bus and Truck Mechanics and Diesel Engine Specialists	199

Following Occupations	Transitions
Food Service Managers	196
Landscaping and Groundskeeping Workers	193
Janitors and Cleaners, Except Maids and Housekeeping Cleaners	192
Shipping, Receiving, and Inventory Clerks	192
Construction Managers	191
Cargo and Freight Agents	185
Electricians	185
Bus Drivers, Transit and Intercity	184
Computer Systems Analysts	183
Construction Laborers	183
First-Line Supervisors of Police and Detectives	181
Miscellaneous Assemblers and Fabricators	181
Hotel, Motel, and Resort Desk Clerks	181
Computer and Information Systems Managers	180
Packaging and Filling Machine Operators and Tenders	179
Shuttle Drivers and Chauffeurs	179
Teaching Assistants, Postsecondary	178
Exercise Trainers and Group Fitness Instructors	177
Educational, Guidance, and Career Counselors and Advisors	173
Property, Real Estate, and Community Association Managers	169
Industrial Production Managers	166
Telephone Operators	165
Production Workers, All Other	163

## Graduate Pipeline



### 0 Programs

2 programs can train for this job, while 0 programs have produced completers in this region.



### 0 Completions (2021)

The completions from all regional institutions for all degree types.



### 91 Openings (2021)

The average number of openings for an occupation in the region is 15.

Not enough data to show the Top Programs section.

Not enough data to show the Top Schools section.